The Score

2004: The Year of Adagio

If you're still running ACCPAC Plus, make 2004 the year you move to Windows-based accounting. You'll save money by making the switch, and your staff will thank you, too.

How can spending money save you money?

Your Computer.

Many ACCPAC Plus™ users upgraded their hardware in 1999 to prepare for Y2K. Smart move. However, after about three years, keeping an old PC running will cost in decreased user productivity, loss of competitive advantage, and increased IT support. How much time, money and productivity does your staff lose while they sit and watch the hourglass spin on their "vintage" PCs? Up-to-date PCs increase productivity, save on service costs, and give a better end-user experience. The longer a computer upgrade is delayed, the higher the costs to support or migrate from older, soon-to-be-unsupported environments are.

Your Accounting Software

The same argument applies to moving your software to a current platform. If you still run ACCPAC Plus, you have likely experienced some of these frustrations:

- you can't get ACCPAC Plus printer drivers for new printers or USB printers

- you want to go to Windows XP but can't because ACCPAC Plus won't ever be certified for XP

- you can't upgrade your hardware without upgrading your LanPak and WSM, and you cannot upgrade those without upgrading your network… and so on…

- your IT staff makes you their last priority because they "can't stand that archaic DOS"

- your support costs are going up "because it costs more to service a Model T than a Taurus"

The Future of ACCPAC Plus

ACCPAC International has already announced there will be **no more upgrades** to ACCPAC Plus. **Development** of the remaining 7.0 modules has been **cancelled.** Sage Group of Newcastle Upon Tyne in England is buying ACCPAC International. Can you expect Sage to care about the users of a **20 year old DOS accounting system**?

How does this lack of support for ACCPAC Plus affect the consultants like ourselves and 3rd Party Developers? There is very little future revenue in supporting ACCPAC Plus. It's very difficult for consultants to hire staff who are interested in learning how to support a DOS product. Most recent university graduates have never even seen a DOS screen! Even consultants who knew how to support ACCPAC Plus have either forgotten much of what they knew or they are retiring.

An informal survey taken at the 2003 Adagio Opportunity Conference for Adagio consultants revealed that few consultants support anything other than the current versions of ACCPAC Plus, and they **charge higher hourly rates and a higher minimum charge for ACCPAC Plus versus Adagio.**

Moving to Windows

Where does that leave you? If you're smart, you're planning to move to Windows in 2004. To move to Windows-based accounting, ACCPAC Plus sites must consider both data conversion and training for the new system. For ACCPAC Advantage™, the conversion effort is significant and substantial funds will be spent to convert the database. And the benefits of converting to ACCPAC Advantage are not clear. For many typical ACCPAC Plus users, the feature set is simply overkill for their needs. Converting the data is only the beginning; ACCPAC Advantage procedures are very different from ACCPAC Plus, so all staff will require training.

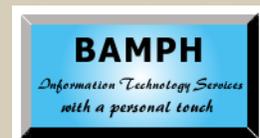### No Data Conversion and Minimal Training

Because **Adagio uses the same database format as ACCPAC Plus** and offers a similar (but better) feature set, the move to Adagio is not only painless, it is pleasant. Since your data is not converted, there is no loss of history. There is no change in business logic; there is no disruption.

If you haven't already made the move to Windows, **make 2004 the year you move to Adagio.** You'll be ever so glad you did. ♪

Key Notes

Ledger 8.0 is now capable of both single currency and full multi-currency accounting. Combined with Adagio MultiCurrency (also shipping and available separately), Adagio Ledger 8.0 can retrieve and post batches from ACCPAC Plus subsidiary ledgers where multi-currency is in use.

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Adagio Technical Tips

Adagio Checks Conversion

Question: After converting my Quik Check for DOS 6.1A data, I cannot retrieve my Quik Check batch to the GL. I keep getting the error, "Incorrect procedure. The home currency of Quik Check V6.1A does not match the home currency of General Ledger." What am I doing wrong, and how do I fix it?

Answer: You must re-do the conversion of the Quik Check data set **after** you have set the currency of the data set.

1   Rename the Adagio Checks data.

2   Restore your Quik Check data.

3   Post a new check in Quik Check.

4   After you print the GL transactions report, choose this consolidation/purge option: **4 - convert for 2000 or 6.1A GL.** At this point, you will be able to enter in the currency code of the GL. Please note: the code field is case sensitive.

5   Retrieve the batch to the GL and delete it.

6   Then, print and purge the Check Register in Quik Check and convert the Quik Check data again.

Financial Reporter Symbols

Financial Reporter uses formulas that are similar in construction to Excel spreadsheet formulas. Here are some commonly used symbols:

*   multiply (2*3=6)

$ Format cell as currency (on the toolbar)

&   concatenate 2 strings ("A"&"B"="AB")

"   a string (text) constant ("Hello")

'   Marks cell contents as a string

`   A placeholder for the department selected from the toolbar

,   Used to separate accounts that you wish to sum (1000,2000), or on the toolbar to format selected cells as numbers.

-      subtraction or the department separator (4-3=1 or "1000-200" means account 1000 department 200 depending on context

)   Closes an opening parenthesis "("

..   specifies a range of cells (=SUM(A1..C3))

/   divide operator (6/3=2)

To see an example of a departmental comparative statement, open GL!DeptDemo.sam (or AF!DeptDemo.sam if you are looking at Adagio FX) in the sample data. Also, check out

the web seminars on the Financial Reporter and Adagio FX at http://www.softrak.com/ webinars.html.

You will also find a helpful description of how the formulas work in the online help (Press F1).

Invoice & Credit Note Numbering

From PlusCommunity.com…

Question: In Adagio Invoices, how do I get my invoices & credit notes to use the same sequence of numbers? My credits are repeating the invoice numbers.

In the Adagio Invoices company profile (on the Invoice numbers screen), there is a place to set the next Invoice number and next Credit Note number. Thus you can set the next document number for invoices and credits to be very different, or even add different document prefixes (like 'C' for credits).

They are separately maintained sequences however—you cannot keep the same numbering sequence for both invoices and credit notes.

Blank Check Stock

Question: Where can I buy blank checks to use with our Adagio check specifications in Accounts Payable?

There are many sources of blank checks, but a good place to start is Wellspring Software at www.wellspringsoftware.com, or at 1-800-600-6861. They are an Adagio Developer Partner, and are very familiar with Adagio. They have some great products that work with Adagio, too! ♪

Adagio Printing Fact

Since Adagio is designed to use the graphical power of Windows, you can print dynamite-looking invoices and customer statements on inexpensive plain paper.

Key Notes

Softrak wants to hear from you! Do you have some feature suggestions for Adagio? You can voice your idea by completing a feature request online. At www.softrak.com, click on "products", then click on Feature Request Form at the very bottom.